



MELISSA A. HENDERSON

CEO AND PRESIDENT OF SUMMIT EXECUTIVE RESOURCES



Summit Executive Resources is redefining the executive search industry. Melissa A. Henderson is a disruptive thought leader and the founder of Summit. Unlike the traditional model, Summit represents executives, as their personal agents. Melissa and her team help executive candidates find the opportunities best suited to their skills and goals, and prepares and positions them for success. On the other side of the table, Summit helps companies, boards of directors and private equity firms, to identify qualified talent without a lengthy or costly search.

Global corporate and technology companies—such as Northrop Grumman, IBM, Xerox and Hilton Worldwide—as well as private equity firms and public and private middle market companies, have all benefited from working with Summit.

As CEO and President of Summit, Melissa writes and speaks frequently on issues surrounding executive placement, recruitment strategies and compensation, establishing highly effective boards and her experience implementing a revolutionary new model in executive search.

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- **CEO and President of Summit Executive Resources**
 - **Helps companies, boards of directors, and private equity firms find executive talent swiftly and at no cost**
 - **Guides organizations through the intricacies of recruitment, and new pathways to leadership placement, compensation and retention**
 - **Prepares and positions executives for new leadership opportunities**
 - **Works with private equity firms and funding sources to identify operating partners and models best suited to their business objectives**
 - **Develops tailored services that engage clients with the exact services they need, when they need them**

BIOGRAPHY

WEB BIO (272 WORDS)

Melissa A. Henderson

As founder of Summit Executive Resources Melissa A. Henderson set out to create an entirely new way of thinking about and executing executive search. Unlike the traditional model, her firm represents the executive, as their personal agent, much as a sports agent represents an athlete.

Melissa is redefining the industry. Summit's executive agent model matches elite executives with leadership opportunities across a broad range of industries. A world-class assessment methodology helps her team identify candidates' leadership characteristics, personality and skills in order to best prepare and position executives for success.

On the employer side, Melissa and her team cultivate relationships with leading companies and funding sources, gaining critical insight into their expectations and cultures. Summit's discernment of executive candidates' strengths and organizations' needs enable them to swiftly identify highly qualified executive talent for private equity firms, companies and Boards of Directors, at no cost.

Previously Executive Director at Russell Reynolds Associates, Melissa has also held leadership positions at Xerox and Gartner Group. She established and led the mid-Atlantic office of the global retained executive search firm Gilbert Tweed Associates International before founding Summit Executive Resources in 2009.

Melissa is regularly quoted in industry publications and speaks on issues surrounding executive recruitment and compensation strategies, establishing highly effective boards and implementing a revolutionary new model in executive search. She has served on leadership councils for numerous organizations, including the Virginia Hospital Center Foundation and the Northern Virginia Family Service.

Melissa speaks to students at her alma mater, Michigan State University, on career preparation and professional growth. She also sponsors students — and tomorrow's potential leaders — through the university's semester internship program.

BIOGRAPHY

ABBREVIATED WEB BIO (198 WORDS)

Melissa A. Henderson

As founder of Summit Executive Resources Melissa A. Henderson set out to create an entirely new way of thinking about and executing executive search. Her executive agent business model—connecting executives with the right new leadership opportunities—has redefined the industry. Her team uses a world-class assessment methodology to identify candidates' leadership characteristics, personality and skills so they can prepare and position executives for success.

On the employer side, Melissa and her firm cultivate relationships with leading companies and funding sources, gaining critical insight into their expectations and cultures. Summit's discernment of executive candidates' strengths and organizations' needs help them to swiftly identify highly qualified executive talent for large and small companies, private equity firms and Boards of Directors, at no cost.

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SPEAKER INTRODUCTION

SPEAKER INTRODUCTION (192 WORDS)

Melissa A. Henderson

Our speaker today, Melissa Henderson, is the president, CEO and founder of Summit Executive Resources and the disruptive thinker behind a revolutionary new model in executive search. Unlike traditional recruiters, Melissa and her team represent the executive, as their personal agents. They work with executives to prepare them for leadership opportunities that are best suited to their skills and goals and assist companies, boards of directors and private equity firms in locating the qualified talent they need without a lengthy, costly search.

Melissa's executive agent business model —connecting executives with the right new leadership opportunities — has redefined the industry. She uses a world-class assessment methodology to determine leadership characteristics, personality and skills so she can prepare and position executive candidates for success.

Global corporate and technology companies—such as Northrop Grumman, IBM, Xerox and Hilton Worldwide—as well as private equity firms and public and private middle market companies, have all benefited from working with Melissa.

She writes and speaks frequently on issues surrounding executive placement, recruitment strategies and compensation, establishing highly effective boards and implementing a revolutionary new executive search model.

Please join me in welcoming Melissa Henderson.

ABBREVIATED SPEAKER INTRODUCTION (150 WORDS)

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